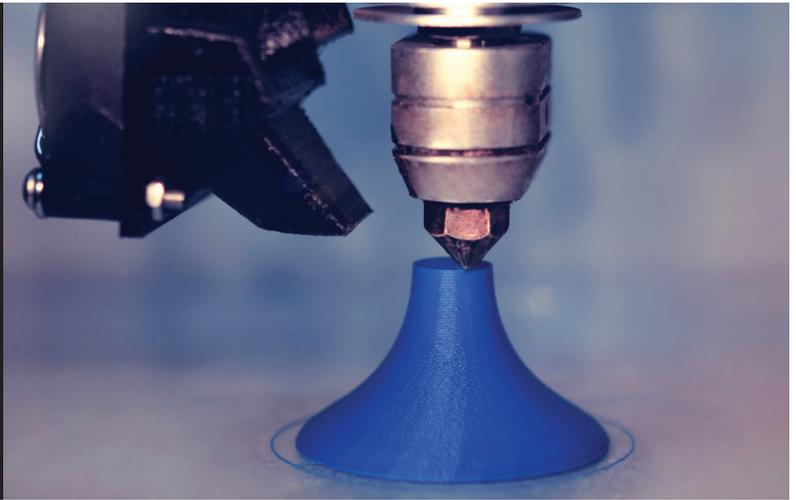


Additive manufacturing financing



An empowering sales tool that adds value to your client relationships

From traditional fabrication and production to additive manufacturing, Key has the resources to help you close more sales. Here's how our financing creates opportunities for you:

A competitive advantage for you

It's a fact. Expedited capital access plus a fixed payment schedule can help close a sale faster.

The ticket size may grow, too. That's because equipment financing eliminates "sticker shock," giving you opportunities to sell additional features or products to meet all of your customer's requirements.

More good news

Once the finance agreement is signed, and following product delivery and installation, you receive a check for 100% of the cost. Alternatively, Key can make progress payments directly to you (on behalf of the customer) throughout the building process of an order.

Benefits to your customers

- Preserved cash and credit lines
- Flexible, customized payment terms
- Increased budgeting efficiency

- Ability to add or upgrade equipment
- 100% financing of all equipment, services, delivery and installation
- Potential tax benefits

Products we offer

- Fair Market Value (FMV) leases
- Loans
- Capital leases (\$1 purchase option)
- Progress payments
- Total solution financing
- Customized structures, including early termination options

Assets we finance

- Additive manufacturing equipment
- Packaging and plastics
- Machine tools
- Flexographics
- Food processing
- Finishing equipment

The Key difference

- 50 years of equipment financing experience
- Industrial market expertise
- Dedicated support for the additive manufacturing sector
- In-house legal, credit, tax and underwriting specialists
- Nimble credit model / efficient processing
- Structured transactions
- Coverage throughout the U.S.
- Steadfast through all economic climates

About Key

An division of KeyBank, Key Equipment Finance is one of the largest bank-based equipment finance providers in the U.S. Now and in the future, our steadfast presence and consultative approach to equipment financing help our vendor partners and their customers succeed. We look forward to working with you.

To learn more:

Contact Carol Schafer, VP Business Development at 513-583-5630 or carol.schafer@key.com

Visit keyequipmentfinance.com

Key Equipment Finance

